

BEE VIRTUAL ETIQUETTE



Mute yourself except when you have the floor.



Raise your hand virtually for permission to speak.

(One person talks at a time.)



Keep your video on for attendance purposes.



Avoid distracting backgrounds or actions.



Encourage each other with response emojis.

**SPARK
A CHAIN
REACTION!**



2020 VISION *Love*

Wealthy Walker Area
2020
Virtual Celebration!!



BEE VIRTUAL ETIQUETTE



Mute yourself except when you have the floor.



Raise your hand virtually for permission to speak.

(One person talks at a time.)



Keep your video on for attendance purposes.



Avoid distracting backgrounds or actions.



Encourage each other with response emojis.

**SPARK
A CHAIN
REACTION!**

2020 VISION Love

SAVE THE DATE!

Mary Kay Corporate Seminar 2020

August 20th – August 22nd

Thursday, Aug. 20 • Kick-Off Show: 6 – 7:30 p.m. CST

Friday, Aug. 21 • Awards Show: 6 – 9 p.m. CST

Saturday, Aug. 22 • General Session: 1 – 3 p.m. CST

Deadline to register on your InTouch site, is August 13th.

Kym Walker

Independent Sr. National Sales Director
2582 Green Point Lane, Denver, NC 28037
704.779.1212 kymwtnk@gmail.com
www.kymwalker.com

2020 VISION Love



Wealthy Walker Area 2020 Virtual Celebration

Wednesday July 22nd & Thursday July 23rd

7:00pm EST, 6:00pm CST—9:00pm EST, 8:00pm CST

Hello!

Please join me for our first ever Wealthy Walker Area 2020 Virtual Celebration!

Join Zoom Meeting <https://us02web.zoom.us/j/86794190843>
Meeting ID: 867 9419 0843

Day 1—Wednesday July 22nd

Area Wide Recognition, Inspiration, Empowerment and Education

Dress Attire—Seminar Attire – Silver or Gold

7:00pm EST – Welcome, Area Recognition and Vision—SNSD Kym Walker

8:00pm EST – Booking & Coaching – Top Director FESSD Cynthia Frazier

8:30pm EST – Shift - NSD Mia Mason Porter

Day 2—Thursday, July 23rd

Area Wide Recognition, Inspiration, Empowerment and Education

Dress Attire—Mary Kay Uniform or Business Suit

7:00pm EST—Welcome, Area Recognition, Mission and Goals—SNSD Kym Walker

7:30pm EST – Legacy - SNSDE Sonja Hunter Mason

8:15pm EST—Selling - \$2,000,000 NSDE Vernella Benjamin

9:00pm EST—Close and Goal Setting—SNSD Kym Walker

Our Wealthy Area Mission is to make this our Best Decade Ever with a 2020 focus on creating **LOVE!**

Leaders
Optimism
Vision
Excellence

I look forward to seeing you,
National Kym

SAVE THE DATE!

Mary Kay Corporate Seminar 2020

August 20th – August 22nd

Thursday, Aug. 20 • Kick-Off Show: 6 – 7:30 p.m. CST

Friday, Aug. 21 • Awards Show: 6 – 9 p.m. CST

Saturday, Aug. 22 • General Session: 1 – 3 p.m. CST

Deadline to register on your InTouch site, is August 13th.



2020 VISION Love

Wealthy Walker Area
2020
Virtual Celebration!!

Kym Walker

Independent Sr. National Sales Director
2582 Green Point Lane, Denver, NC 28037
704.779.1212 kymwmk@gmail.com
www.kymwalker.com

2020 VISION Love



Wealthy Area Live Training Conference Calls

. **Wealthy Area MKU Training**
Saturday @ 8:00 am EST, 7:00 am CST
****New Number****
Dial 602-580-9637 Access 4742190#





2020 VISION *Love*

Wealthy Walker Area
2020
Virtual Celebration!!



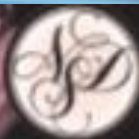
**SPARK
A CHAIN
REACTION!**



2020 VISION Love

Wealthy Walker Area 2020 Virtual Celebration!!

LOVE. LEADERSHIP. LEGACY.
Women Who Live the Dream



[Photo]

"I believe that real happiness is a choice and I work diligently to maintain a perpetual state of glee, never giving anyone or any situation the power to change my attitude."

Powerfully Positive. For Independent National Sales Director Mia Mason Porter, growing up with a mother who had a Mary Kay business was a training ground for college, her own Mary Kay journey and for life itself. "I learned emotional management early on," she says. "I've become a master at finishing tasks and working with a sense of urgency, all while maintaining a sense of calm through the ups and downs." With her mother, being an entrepreneur all of Mia's upbringing, the stage was set for Mia to seek financial independence through self-employment herself.

Mia began her Mary Kay business as a college student at Howard University in Washington, D.C. giving loans to friends on campus. A year after graduating and armed with a degree in Accounting, she earned the use of her first Mary Kay career car and became an Independent Sales Director. With these accomplishments, Mia went from full-time student to full-time Independent Beauty Consultant to full-time Independent Sales Director and never looked back!

Her early success would not have been possible without the full support of her mother, mentor and friend - Independent National Sales Director Emeritus Sonya Hunter Mason. They are proud to hold the title of being the first African-American mother and daughter duo to become Independent National Sales Directors.

Mia's life transitioned in 2009 when she became a single mother to her two children, Stanley and Kira. "Because I had so many positive Mary Kay role models who have been through the same life transitions, my Mary Kay business allowed me not only to survive, but to thrive, and taught me that I'm a survivor," she shares. "I believe that real happiness is a choice and I work diligently to maintain a perpetual state of glee, never giving anyone or any situation the power to change my attitude." Through her experiences, Mia has learned the power of patience and to love people where they are at any particular point in their lives.

She loves spending time with the Independent Beauty Consultants and Independent Sales Directors who make up her National Area and who she affectionately calls her "Soul Sisters". She prides herself on being the kind of leader who shows women how to lighten up, how to decide to dance when they're down, how to lose that frown, and how to get their smile back! Mia's mission is to develop disciplined, passionate, emotionally stable leaders who are developing a lifestyle of luxury to pass down to generations.



Independent National Sales Director
Mia Mason Porter
Dacula, Georgia

SEMINAR
Sapphire

FORMER OCCUPATION:
Accounting Student, Howard University, Washington, D.C.

THEME SONG:
Supa Bad by James Brown

HIGHLIGHTS:
Began, May 1991, Independent Sales Director, November 1994, Independent National Sales Director, July 2012; Monthly Go-Give Award, November 1999

FAST FUN FACTS:
Motivated by:
Assisting women in overcoming challenges to ultimately achieve success
My best asset:
My quick wit and sense of humor
Favorite vacation spot:
Maui, Hawaii





2020 VISION Love

Wealthy Walker Area
2020
Virtual Celebration!!

Future National Sales Director Cynthia Lewis Frazier

Cynthia started her MK Business Oct 13, 1998.

She is married to Awesome Alvin and they have three mighty children: AJ 20, Caitlin 18 and Cameron 17 years old.

Cynthia has been a consistent Star Consultant for 82 Quarters!!! She has Gold Medaled 20 times in her career!

She earned her first of eleven career cars in June 2000. She is currently driving her 9th fluffy Pink Cadillac!!! She debuted as a Sales Director in Sept 2000.

Cynthia led her unit to #1 in the State of Alabama in 2013. Cynthia and her unit have been celebrated 15 times in the Circle of Achievement Unit Club. Seminars 2008 & 2014 the Classy Consultants had their best years ever and completed the Circle of Excellence \$650,000 Unit Club! Cynthia has received two 2.5 karat White Diamond Rings, a 50th Anniversary 14 karat gold and Topaz Ring and 2 Top Director Trips for she and her husband to Munich, Germany and Maui, Hawaii for her unit accomplishments! Cynthia also earned The Destination Red Cruise to the Bahamas for she and her husband.

Cynthia and her family were featured in one of the Company's Team Building Brochure. Cynthia was featured in the new consultant guide Start Something Beautiful Magazine for 2015 – 2016.

In 2016, Cynthia was featured on the Mega Tram in Time Square during the Thanksgiving and Christmas Holidays for leading The Classy Consultants to \$5000,000 Circle of Achievement.

Her highest commission check in one calendar month has been in excess of \$20,000.00!

Her motto is: If ye be willing and obedient, ye shall eat the good of the land. Isaiah 1:19

Introducing to some presenting to others,

Future National Sales Director, Cynthia Lewis Frazier!





2020 VISION Love

Wealthy Walker Area 2020 Virtual Celebration!!



LOVE. LEADERSHIP. LEGACY.
Women Who Live the Dream



[Home

"You can realize your cherished dreams with a Mary Kay business."

Cherished dreams come true. Independent National Sales Director Emeritus Vernella Benjamin started her Mary Kay business to supplement her corporate salary and to pay off some unexpected medical bills. Vernella, who now resides in New York, is from Guyana, a country located in the Northern Amazon Basin of South America.

She was introduced to the Mary Kay opportunity at a skin care class after hearing of the commissions, recognition and flexibility. Even though she had a good job as an administrative assistant, she decided that a Mary Kay business was a better choice.

Vernella loved the fact that the Mary Kay opportunity allowed individuals to advance at their own pace. "When I was a teenager, I remember telling my grandmother I was going to become a millionaire when I grew up and I was going to travel the world. Instead of laughing at me, she replied by gently asking me when I was going to start," she recalls. Vernella's Mary Kay business helped to make her dreams come true. She was inspired by Mary Kay Ash's belief in women and her tenacity in starting a company to give women a chance to become all that God intended them to be, while maintaining their femininity.

As an NSD Emeritus, Vernella is more committed than ever to living a life of excellence every day, in mentoring other women. In fact, Vernella believes that we are all created with unlimited talents and abilities, and if we help them to flourish, we can live a life of abundance.

Vernella Benjamin
National Sales Director

Magnet Wealth!

The task ahead of you is never as great as the Power behind you!

*"If you have faith as small as a mustard seed...
Nothing will be impossible for you!" Matt 17:20*

Independent National Sales Director Emeritus
Vernella Benjamin
Elmont, New York

FORMER OCCUPATION:
Administrative assistant

HIGHLIGHTS:
Began, November 1989;
Independent Sales Director, May 1991; Independent National Sales Director, November 2002; Million-Dollar Sales Director seven times*, including once in the two-million-dollar circle; Monthly Go-Give® Award, November 1997; No. 1 Independent Sales Director, Sapphire Seminar six times; No. 1 Independent Sales Director nationwide two times; No. 2 Independent Sales Director nationwide two times.



2020 VISION Love

Wealthy Walker Area 2020 Virtual Celebration!!



LOVE. LEADERSHIP. LEGACY.
Women Who Live the Dream



[Home]

"I never lost sight of being a National Sales Director since I made it my goal in 1988 when I debuted as a Sales Director!"

Independent National Sales Director Emeritus
Sonja Hunter Mason
Braselton, Georgia

FORMER OCCUPATION:
Real estate broker

HIGHLIGHTS:
Began, January 1982;
Independent Sales Director, July 1988; Independent National Sales Director, July 2001; Monthly Go-Give Award, November 1995

It's where you finish that counts. "It's not where you start, but where you finish," Independent National Sales Director Emeritus Sonja Hunter Mason says as she recalls the words to the familiar Seminar tune. "And, that's exactly how I feel."

"And the groundwork you lay on the way to finishing is so important," she adds. Sonja defines that "root system" – following Mary Kay Ash's principles of God first, family second and career third as what sustains you through the struggles. She speaks from her experiences of being an Independent Executive Senior Sales Director three times. But, she emphasizes, "I never lost sight of being an Independent National Sales Director since I made it my goal in 1988 when I debuted as an Independent Sales Director!"



And, through it all Sonja has had the support of her personal family – as well as her Mary Kay family of Independent Sales Directors, Beauty Consultants and adoptees. She enjoys a particularly special bond with one of those people in her area – her daughter, Independent National Sales Director Mia Mason Taylor. They reside close by each other, and they plan on becoming the first African-American mother and daughter National Sales Directors .

Sonja advises Beauty Consultants to do two things: never give up! No matter how dim the future may seem. And to give unselfishly. No amount of money could ever equal the love you will receive in return. You have the opportunity to help build people and truly live by Mary Kay's principles. She finishes, "And that's my legacy to pass on!"



2020 VISION *Love*

Wealthy Walker Area
2020
Virtual Celebration!!

Celebration 2020 Recognition

Congratulations To All Who Registered For
Mary Kay Virtual Seminar 2020!

**Radelle Montague
LaShawna McKinney
Renee Lee
Sojourner Killingsworth
Karissa Gibson
Theresa Collins
Patricia Williamson
Tanya Thompson
Linda Sullivan
Rita Simmons
Roberta Sanders-Smiley
Fidelia Obioha
Paula Moore
Charlie Long-Graham**

**Shelia Lockhart
Shelia Little
Aundra Lipscomb
Dorothea Lester
Marilyn Ledbetter Johnson
Robin Jones
Tina Byles
Sandra Brewer
Christine Bennett
Sibyl Alexander
Theresa Aiello
Venita Pettway
Wanda Talley
Kym Walker**



2020 VISION *Love*

Wealthy Walker Area
2020
Virtual Celebration!!

Celebration 2020 Recognition

Congratulations 4 Quarter All-Stars

Sapphire

Karissa Gibson
Theresa Collins
Shelia Lockhart
Christine Bennett

Ruby

Venita Pettway

Emerald

Marilyn Harris

Pearl

Wanda Talley



2020 VISION Love

Wealthy Walker Area 2020 Virtual Celebration!!

Set your goals to get it done by Seminar 2021

Career Car



Chevy® Malibu®
GRAND ACHIEVER



Chevy® Equinox®
PREMIER CLUB



Chevy® Traverse®



Chevy® Camaro™



Chevy® Colorado™

PREMIER PLUS PROMOTION



Cadillac XT5®
CADILLAC®



Cadillac XT6™

CADILLAC® PLUS PROMOTION

Court of Sales



Court of Sharing



New Sales Director



Top Sales Director Trip



4 Quarter All-Star



Celebration 2020 Recognition

- 4 Quarter All-Star
- Red Jacket
- DIQ
- You Can Do It 12 Month Achievers
- Top 10 Area Consultant Sales



2020 VISION *Love*

Wealthy Walker Area
2020
Virtual Celebration!!

Celebration 2020 Recognition.

Congratulations Red Jackets

**Aundra
Lipscomb**

**Shelia
Lockhart**

**LaToya
Bell**

**Candace
Yates**

Congratulations DIQ
Christine Bennett



2020 VISION *Love*

Wealthy Walker Area
2020
Virtual Celebration!!

Celebration 2020 Recognition

Congratulations 12 Month Achievers
You Can Do It Challenge

Christine Bennett

Teresa Collins

Marilyn Harris

Delah Kudjiku

Shelia Lockhart

Sylvia Mozee

Venita Pettway

Wanda Talley



2020 VISION *Love*

Wealthy Walker Area
2020
Virtual Celebration!!

Celebration 2020 Recognition

Congratulations Top 10 Area Court of Sales

#1 Marilyn Harris

#2 Shelia Lockhart

#3 Christine Bennett

#4 Renee Lee

#5 Karissa Gibson

#6 Theresa Collins

#7 Tara Leonard

#8 Marilyn Ledbetter Johnson

#9 Fidelia Obioha

#10 Trinette Potts



2020 VISION *Love*

Wealthy Walker Area
2020
Virtual Celebration!!

Celebration 2020 Recognition

Congratulations Area
Princess Court of Sales \$20,000+

#1 Marilyn Harris

#2 Shelia Lockhart

#3 Christine Bennett

#4 Venita Pettway

#5 Renee Lee



2020
VISION *Love*

Wealthy Walker Area
2020
Virtual Celebration!!

Celebration 2020 Recognition

Congratulations Mary Kay
Court of Sales \$40,000+

Wanda Talley



2020 VISION *Love*

Wealthy Walker Area
2020
Virtual Celebration!!

Nicole Miller

for
MARY KAY





2020 VISION *Love*

Wealthy Walker Area
2020
Virtual Celebration!!

SPEAK LIFE!!

Declare and decree over your life daily...

I AM courageous.
I AM determined.
I AM unstoppable.
I AM victorious.
I AM love.
I AM gifted.
I AM anointed.
I AM blessed.
I AM successful.
I AM healed.
I AM beautiful.
I AM whole.
I AM confident.
I AM forgiving.
I AM grateful.
I AM generous
I AM strengthened.
I AM well-able
I AM favored.
I AM God's masterpiece.



2020 VISION Love

Wealthy Walker Area
2020
Virtual Celebration!!

LORD, I NEED TO BE A WINNER -

*Lord, I Need To Be A Winner -
not for me, but for You -
People are watching and I am
the example they will follow.*

*Lord, I need to be a winner -
to show someone else the way.
I can touch more lives by being a success
so, I need to succeed today.*

*Lord, I need to be a winner -
and I'm willing to do my share
but knowing that all things good come from You -
I need to know You're there.*

*Lord, I need to be a winner -
Every day you give me life -
And with Your leadership and Your strength
I know I can succeed in my business,
And in my personal life.*

*And Lord, when you help me win -
and I stand to tell my story -
I'll always remember to give unto You
the Praise,
the Honor and
the Glory!*

J.K. "Xiri" Kirkpatrick



2020 VISION *Love*

Wealthy Walker Area
2020
Virtual Celebration!!

